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University of Asia Pacific
Department of Civil Engineering
Final Examination, Fall-2012
Program: B.Sc Engineering (Civil)

Course Title: Principles of Management
Time: 2 hour

Course Code: IMG 301
Full Marks: 100

Answer any 6 (Six) of the following questions. All questions are of equal value.

01. Define and explain management. Discuss the various types of skills essential for managers. How do the required managerial skills differ in the organizational hierarchy?
02. Define objectives. Discuss the relationship between objectives and the organizational hierarchy. Describe MBO process.
03. What is organization? What do you mean by formal and informal organization? Discuss the advantages and limitations of decentralization.
04. Define staffing. Discuss Human Resource Management (HRM) functions. State the principles of HRM.
05. What is Motivation? Discuss the model of motivation. State briefly Maslow's theory of motivation.
06. What are the management functions? What is meant by controlling? Discuss the system and process of controlling.
07. What is ethics and business ethics? Discuss the factors influence ethical behavior. How would you encourage ethical behavior in business?
08. Write short note on any four of the following:
(a) Decision making, (b) Strategy, (c) Leadership, (d) Time Management, (e) Budgeting