The requirements for admission into the EMBA program of UAP are:

- A Bachelor degree or its equivalent in any field including business, engineering, agriculture or medicine, etc.
- At least six (6) points, calculated as follows (Table 1 & 2):

### Table 1: Points for SSC/Equivalent and HSC/Equivalent

<table>
<thead>
<tr>
<th>Certificate/Degree</th>
<th>GPA/Div/ Class ≥3.75/1st</th>
<th>GPA/Div/ Class ≥2.50 &amp; &lt;3.75/2nd</th>
<th>GPA/Div/ Class &lt;2.50/3rd</th>
</tr>
</thead>
<tbody>
<tr>
<td>SSC or Equivalent</td>
<td>3</td>
<td>2</td>
<td>1</td>
</tr>
<tr>
<td>HSC or Equivalent</td>
<td>3</td>
<td>2</td>
<td>1</td>
</tr>
</tbody>
</table>

### Table 2: Points for Bachelors and Masters Degree

<table>
<thead>
<tr>
<th>Certificate/Degree</th>
<th>GPA/Div/ Class ≥3.00/1st</th>
<th>GPA/Div/ Class ≥2.50 &amp; &lt;3.00/2nd</th>
<th>GPA/Div/ Class &lt;2.50/3rd</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelors Degree</td>
<td>3</td>
<td>2</td>
<td>1</td>
</tr>
<tr>
<td>Masters Degree</td>
<td>4</td>
<td>3</td>
<td>1</td>
</tr>
</tbody>
</table>

### Table 3: Tuition Fee Waiver Policy and Payment Details EMBA Program, Admission time

<table>
<thead>
<tr>
<th>Sl.</th>
<th>Students with</th>
<th>Tuition Waiver/Course</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>9 points</td>
<td>50% = (Tk.12,750 – 6,375) = 6,375 per subject</td>
</tr>
<tr>
<td>2</td>
<td>8 points</td>
<td>45% = (Tk.12,750 – 5,738) = 7,013 per subject</td>
</tr>
<tr>
<td>3</td>
<td>7 points</td>
<td>40% = (Tk.12,750 – 5,100) = 7,650 per subject</td>
</tr>
</tbody>
</table>

### Table 4: Tuition Fee Waiver Policy and Payment Details (EMBA Program) (CGPA of 3.50 after 1 trimester with minimum 3 courses)

<table>
<thead>
<tr>
<th>Sl.</th>
<th>Students with</th>
<th>Tuition Waiver/Course</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>9 points</td>
<td>55% = (Tk.12,750 – 7,013) = 5,738 per subject</td>
</tr>
<tr>
<td>2</td>
<td>8 points</td>
<td>50% = (Tk.12,750 – 6,375) = 6,375 per subject</td>
</tr>
<tr>
<td>3</td>
<td>7 points</td>
<td>45% = (Tk.12,750 – 5,738) = 7,013 per subject</td>
</tr>
</tbody>
</table>

N. B.: This waiver will be withdrawn if the student fails to maintain a CGPA of 3.50 in the succeeding semesters with 3 courses.

### Table 5: Approved Fees of EMBA Program

<table>
<thead>
<tr>
<th>Heads</th>
<th>Fees (Tk)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Admission Form</td>
<td>1000.00</td>
</tr>
<tr>
<td>Admission Fee</td>
<td>21,500.00</td>
</tr>
<tr>
<td>Library Fee</td>
<td>3,000.00</td>
</tr>
<tr>
<td>Computer Lab Fee</td>
<td>3,000.00</td>
</tr>
<tr>
<td>Course Fee (12,750 x 14)</td>
<td>1,78,500.00</td>
</tr>
<tr>
<td>Convocation Fee</td>
<td>6,000.00</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>2,14,500.00</strong></td>
</tr>
</tbody>
</table>

Total Course Fee = 28,000 + (12,750 x 14) = 1,78,500 + 6,000 = 2,40,500

55% = Total course fee = 28,000 + (5,738 x 14) = 80,325 + 6,000 = 1,16,325

50% = Total course fee = 28,000 + (6,375 x 14) = 89,250 + 6,000 = 1,25,250

45% = Total course fee = 28,000 + (7,013 x 14) = 98,182 + 6,000 = 1,34,182

40% = Total course fee = 28,000 + (7,650 x 14) = 1,07,100 + 6,000 = 1,43,100

Relevant Document:

- Photo copies of the SSC, HSC, Bachelor & Masters (all) Certificate & Mark Sheet.
- Passport size photograph of Student -3 copies
- Blood Group Certificate of Student – 1 copy
- Guardian passport size photograph – 1 copy
UAP EMBA is a 42 credit hour program consisting of 4 components:

### Foundation courses: 6 courses
- BSN – 501: Managerial Communication 3
- MSC – 501: Quantitative Methods for Managers 3
- ACN – 501: Accounting for Management 3
- MGT – 501: Management & Organizational Behavior 3
- BSN – 502: Business Ethics & Corporate Social Responsibility 3
- ECN – 501: Managerial Economics 3

### Functional area courses: 4 courses
- FIN – 601: Managerial Finance 3
- MKT – 601: Marketing Management 3
- HRM – 601: Human Resources Management 3
- POM – 601: Production Operations Management 3

### Concentration courses: 3 (Any) courses

#### Finance
- FIN – 602: Corporate Finance
- FIN – 603: Capital Budgeting
- FIN – 604: International Finance
- FIN – 605: Investment Analysis & Portfolio Management
- FIN – 606: Financial Markets & Institutions
- FIN – 607: Real Estate Finance

#### Marketing
- MKT – 602: Consumer Behavior
- MKT – 603: Marketing Research for Managers
- MKT – 604: Advertising & Promotion Management
- MKT – 605: Services Marketing
- MKT – 606: Brand Management
- MKT – 607: International Marketing
- MKT – 608: Strategic Marketing
- MKT – 609: Supply Chain Management
- MKT – 610: Integrated Marketing Communication

#### Human Resource Management
- HRM – 603: Leadership, Power & Influence
- HRM – 604: Management Negotiations
- HRM – 605: Strategic Human Resource Management
- HRM – 607: Training & Development
- HRM – 608: Industrial Law & Labor Relations

#### Production Operations Management
- POM – 602: Production Planning and Control
- POM – 603: Technology Management
- POM – 604: Total Quality Management
- POM – 605: Operations Research
- POM – 606: Project Management
- POM – 607: Maintenance & Safety Management

#### Management Information System
- MIS – 601: System Analysis & Design
- MIS – 602: Computer Programming
- MIS – 603: Database Management & Development
- MIS – 604: Business Data Communication
- MIS – 605: Networking & Operating Systems
- MIS – 606: E-Commerce

#### Pharmaceuticals Marketing
- PM – 601: Pharmaceutical Sales Management
- PM – 602: International Pharmaceutical Marketing
- PM – 603: Pharmaceutical Product Management
- PM – 604: Pharmaceutical Promotion & Pricing
- PM – 605: Pharmaceutical Market Research
- PM – 606: Pharmaceutical Policy and Regulations
- PM – 607: Pharmaceutical Economics

#### Supply Chain Management
- SCM-601: Fundamental of Supply Chain Management
- SCM-602: Physical Distribution and Logistic Management
- SCM-603: Procurement Management & Operations Planning
- SCM-604: IT Application in Supply Chain Management
- SCM-605: International Supply Chain Management

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Coordinator (MBA & EMBA): Dr. Khair Jahan Sogra

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